

Message Text

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46

ACTION AF-18

INFO OCT-01 ISO-00 EB-11 DRC-01 RSC-01 /032 W

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R 301520Z MAY 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 222

C O N F I D E N T I A L LUSAKA 1060

FOR AF/E BURKE

EO 11652: GDS

TAGS: EMIN, ZA

SUBJECT: MULTINATIONAL CORPORATION CASE STUDY:

ROAN SELECTION TRUST

1. RE YOUR APRIL 30 LETTER ABOUT EXTERNAL RESEARCH CONTRACT STUDY ON THIS SUBJECT RECEIVED BY EMBASSY AFTER MAY 1 DEADLINE DATE, I WOULD HOPE IT IS STILL NOT RPT NOT TOO LATE TO DISCOURAGE PUBLICATION OF THIS STUDY FOR FOLLOWING REASONS.

2. STUDY IS IN FACTUAL ERROR ON A NUMBER OF POINTS; MAKES UNNECESSARY PERSONAL REFERENCES (EMG., ANDREW SARDANIS); OFFERS LITTLE BEYOND MORE AUTHORITATIVE, HISTORICAL ACCOUNTS ON SUBJECT (DAVID MARTIN AND BOSTOCK AND HARVEY; AND REACHES CONCLUSIONS OR "REFLECTIONS" WHICH ARE QUITE SUPERFICIAL.

3. EVEN IF CENTRAL REFLECTION, I.E., QUIET NEGOTIATIONS GENERALLY PRODUCE RESULTS, IS SOMETHING NO ONE DISPUTES, THEN PERHAPS BETTER PART OF WISDOM WOULD BE TO REFRAIN FROM RUSHING RST INTO PRINT WHEN AMAX STILL ENGAGED AFTER NINE MONTHS' QUIET NEGOTIATIONS TO SETTLE ITS OUTSTANDING MANAGEMENT, CONSULTANCY AND SALES CONTRACTS WITH GRZ. I SERIOUSLY DOUBT AMAX OR ZAMBIAN GOVERNMENT WOULD APPRECIATE PUBLICATION AT THIS TIME. MOREOVER, I CANNOT BELIEVE THAT JACK BEHRMAN -- IF CONSULTED -- WOULD REALLY WANT TO GO TO PRINT ON THIS
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CASE STUDY IF FACT OF INCOMPLETENESS OF STORY

(GIVEN PENDING NEGOTIATIONS) WERE BROUGHT TO HIS ATTENTION.
THIS I WOULD BE GRATEFUL IF YOUR COULD DO.
WILKOWSKI

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NNN

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